

ESTRAZIONE MENSILE PROFILI EEN
Ricerca partner settembre 2020

Dettagli	Titolo	Descrizione	Tipo di partnership
BUSINESS OFFER			
<p>COD. PROFILO BOIN20200710001</p> <hr/> <p>PAESE INDIA</p> <hr/> <p>LINK AL PROFILO COMPLETO</p>	<p>An Indian industrial valves manufacturing company is looking for distributors and commercial agents across the European Union</p>	<p>The industrial valves, manufactured by the Indian company, are significantly used in the petrochemical industry, refineries, and chemical industries. The company manufactures different types of industrial valves adhering to international standards and already has clients across South East Asia. The company has been in business since 2005 and is now looking for partners across the EU under Distribution services and Commercial services agreement to expand its market</p>	<p>The company is looking for distributors and commercial agents across the EU. The desired partners can be from any industry background such as petrochemicals, refineries, dairy, chemicals, etc. The partners who are looking for long-term collaboration activities are preferred.</p>
<p>COD. PROFILO BOUA20200725001</p> <hr/> <p>PAESE UCRAINA</p> <hr/> <p>LINK AL PROFILO COMPLETO</p>	<p>Ukrainian manufacturer of natural sorbent glauconite for purification of water and soil environments from technogenic pollutants is looking for distribution services agreement</p>	<p>The Ukrainian company is specialized in production of natural glauconite sorbent. Such sorbent is intended for cleaning water and soil environments from technogenic pollutants. As a result of the company's research, an optimal technological scheme for obtaining a granular sorbent was created, which is intended to be used as a filtering and sorption bedding. The collaboration would be in the frame of a distribution services agreement or commercial agency agreement.</p>	<p>The company is looking for partners to distribute the product – glauconite sorbent- on the international market. The companies providing services in the oil and gas industry, metallurgy, textile, agricultural, energy, chemical and in general in those industries that deal with environmental protection would be preferable partners. Role: In the distribution services agreement it is expected from the partner to distribute the products on its respective market through established distribution channels and connections to local specialized companies. Under commercial agency agreement, the company looks for commercial agents to promote its products in local markets.</p>

<p>COD. PROFILO BOHR20181212001</p>	<p>A Croatian mechanical and electrical engineering company is offering its services through subcontracting, outsourcing and services agreements</p>	<p>A Croatian company, specialized in consulting, developing and designing products in the field of mechanical engineering and electrical engineering, is looking for partners abroad under a subcontracting, outsourcing or services agreement.</p> <p>The company provides engineering, design, simulation as well as testing of products prior to series production. The production of prototypes is also offered.</p>	<p>establish a long-term cooperation. The cooperation is envisaged under outsourcing, subcontracting of services agreement. Under subcontracting and outsourcing agreement, the company is looking for the partners which are willing to outsource or subcontract their projects or part of them to the company. The scope of operations and responsibility will be defined among the companies. Under a services agreement, the company offers to provide its services to potential partners. Partners will define the task (sought service) and the Croatian company will perform the service, according to the technical details received and the agreed deadlines.</p>
<p>PAESE CROAZIA</p>			
<p>LINK AL PROFILO COMPLETO</p>			
<p>COD. PROFILO BOHR20181212001</p>	<p>A Chinese company providing battery testing equipment seeks European partners to sign distribution services agreement</p>	<p>The Chinese company is a leading manufacturer of electronic instruments and energy storage testing equipment with extensive industrial experience of over twenty years. Specialised in high-end battery test and simulation application, their products range from cell, module to pack battery testing devices. According to their business exploration, they are looking for mature distributors from Europe to promote their battery testing equipment under a distribution services agreement.</p>	<p>The Chinese company seeks potential European mature distributors with stable client base and a professional service team in battery testing industry to promote their battery testing equipment under a distribution services agreement. The Chinese company can provide a scientific service network with a full range of pre-sales consultation, sales plan customisation and after-sales product maintenance services.</p>
<p>PAESE CINA</p>			
<p>LINK AL PROFILO COMPLETO</p>			
<p>BUSINESS REQUEST</p>			
<p>COD. PROFILO BRES20200116001</p>	<p>Spanish company is looking for manufacturers of</p>	<p>A Spanish start-up, specialized in IoT technologies for the water metering sector, is looking for three kind of Narrowband-IoT (NB-IoT) sensors in order to integrate it within</p>	<p>The company is looking for a sensor manufacturer with experience in Narrowband-IoT (NB-IoT) willing to cooperate</p>

<p>PAESE SPAGNA</p>	<p>Narrowband-IoT (NB - IoT) sensors</p>	<p>its technology for IoT water metering. The company is looking for manufacturing agreements.</p>	<p>under manufacturing agreement.</p>
<p>LINK AL PROFILO COMPLETO</p>			
<p>COD. PROFILO BRDE20200220001</p>	<p>A German distributor for electronics manufacturing equipment seeks additional suppliers under distribution service agreements</p>	<p>A German distributor with more than 20 years market experience is looking for additional products to add to its portfolio under distribution services agreements. The distributor's current focus is on electronics manufacturing industry, other industries are also possible.</p>	<p>Manufacturers of B2B industrial products who search for a distribution partner in Germany or / and Europe. Possible products could be e.g. microscopes, other testing systems, etc. The devices sought must have their own function and be able to be operated independently (stand-alone solutions). There is no interest in consumer goods,</p>
<p>PAESE GERMANIA</p>		<p>components and accessories as smart phones, computers, cleaning products, other IC and PCB etc.</p>	<p>Attention, the company is not interested in components or non-specific equipment and accessories as smart phones, computers, cleaning products, other IC and PCB etc.</p>
<p>LINK AL PROFILO COMPLETO</p>			<p>components and accessories as smart phones, computers, other IC and PCB etc. It would be desirable to provide marketing material, but this is not mandatory.</p>
<p>COD. PROFILO BRQA20200426001</p>	<p>Qatari based medical devices trading company is looking to distribute innovative medical devices</p>	<p>This Qatari-based trade firm for medical instruments currently works in the following areas: surgery, anesthesia, Ob / Gyn (obstetrics and gynecology) pediatrics, prevention of diseases, protection of the environment & consumables.</p>	<p>The Qatar company is looking for manufacturing companies that produce innovative products and offers a real added value to the health care practitioner and the patient in : surgery, anesthesia, Ob/Gyn (obstetrics and gynecology) pediatrics, infection control, atmosphere control & consumables.</p>
<p>PAESE QATAR</p>		<p>The company is looking to expand its established medical devices dealership portfolio in Qatar.</p>	<p>A cooperation based on the distribution service agreement is considered.</p>
<p>LINK AL PROFILO COMPLETO</p>			
<p>COD. PROFILO BRRU20200214002</p>	<p>Russian manufacturer of welding consumables is looking for suppliers</p>	<p>A Russian company produces welding aluminum wires enriched in scandium for automatic welding modes. The company is looking for foreign suppliers of aluminum, scandium</p>	<p>Type - SME, large companies, companies engaged in the extraction and processing of aluminum, copper, carbon, metallurgical companies</p>

<p>PAESE RUSSIA</p>	<p>of aluminum, copper and silicon</p>	<p>and copper alloys to conclude a supply agreement.</p>	<p>Role - in accordance with the agreement, the foreign partner will supply aluminum alloys (aluminum, copper, magnesium, manganese, silicon) for the production needs of the Russian company.</p>
<p>LINK AL PROFILO COMPLETO</p>			

TECHNOLOGY OFFER

<p>COD. PROFILO TODE20200408002</p>	<p>Machine tools for precision machining of high-performance materials</p>	<p>A German company has developed a machine tool based on water jet technology which has its origins in heavy industry and is now applied for the first time to the industrial production of high performance precision parts. Systems engineering is characterized by its significantly higher performance and precision combined with reduced energy requirements compared to conventional techniques. Manufacturing agreements or commercial agreements with technical assistance are sought.</p>	<p>[Manufacturing Agreement] Type: Manufacturing industry in the field of processing high-performance materials, composite materials, precision and electrical engineering, processing of conventional, difficult-to-machine or brittle materials and many more; Production of small series and prototypes Role: The partner can use the innovative manufacturing technologies for the improved or more efficient manufacture of its products or for the application of new materials.</p> <p>[Commercial agreement with technical assistance] Type: Manufacturers of high-performance components made of high-performance materials, composite materials, component manufacturers for precision and electrical engineering, glass and ceramics industry, manufacturers of parts made of difficult to machine or brittle materials and many more; Production of small series and prototypes Role: Potential partners are those who are interested in acquiring the technology in the form of a machine to manufacture products more efficiently or to use new materials.</p>
<p>PAESE GERMANIA</p>			
<p>LINK AL PROFILO COMPLETO</p>			

<p>COD. PROFILO TOES20200723001</p>	<p>Keyword management platform to improve and optimise Google ads campaigns</p>	<p>This Spanish start-up, specialized in development software as a service (SaaS) solutions for the marketing sector, has developed an innovative and automated platform for in paid search campaigns, saving time and money on the keyword management process of Google Search campaigns. The company is looking for technology companies willing to collaborate under commercial agreement with technical assistance.</p>	<p>The company is looking to form partnerships with technology companies or ICT integrators related to the marketing or advertising sector, which can have synergies with this solution and could bring value and help to deliver an excellent experience to the end customer. The partner sought must be willing to collaborate under commercial agreement with technical assistance. The role of the partner sought is to integrate this keyword management platform within its portfolio in order to improve the services provided to its clients.</p>
<p>PAESE SPAGNA</p>			
<p>LINK AL PROFILO COMPLETO</p>			
<p>COD. PROFILO TOHU20200727001</p>	<p>Instant foam fire protection for large diameter storages</p>	<p>A Hungarian SME developed a technology that provides uncompromised safety against full surface fires for large diameter atmospheric storage tanks without polluting the environment or endangering lives. The client is looking for business partners interested in the technology in the form of commercial agreement with technical assistance and/or a licence agreement.</p>	<p>This technology could be used in different sectors: oil storage sites, marketing terminals, oil ports, refineries, chemical industry, military applications, airport accidents and fast response fire vehicles. The SME is interested in partners that are ready to use the technology, they are willing to help to design the system for the individual tanks and also providing the material and know-how with training for the technology. With a fairly strong partner licensing can be also a possibility</p>
<p>PAESE UNGHERIA</p>			
<p>LINK AL PROFILO COMPLETO</p>			
<p>COD. PROFILO TODE20200722001</p>	<p>Technological solution for printing conductive patterns on curved surfaces offered to the industrial sector</p>	<p>A German institute for aerospace applied research has developed a technology to print conductive patterns on curved surfaces. Under sophisticated interaction of substrate movement and cannula control the conductive layer is patternwise applied using a dispensing printing machine head. The technology may be applied to print any pattern with down to 50 µm resolution. Partners from industry are sought for technical cooperation in adapting the particular printing technology to novel applications.</p>	<p>Partners from industry are sought for technical cooperation in adapting the particular printing technology to specific problems they wish to solve. The cooperation would include the precise formulation of the problem, analysis/assessment, and if applicable a comparison to existing and used methods.</p>
<p>PAESE GERMANIA</p>			
<p>LINK AL PROFILO COMPLETO</p>			

TECHNOLOGY REQUEST

<p>COD. PROFILO TRTR20190905001</p>	<p>A Turkish company is looking for composite production technology with 3D weaving techniques</p>	<p>A Turkish company produces fabrics for women's clothing; it also has deep knowledge and experience especially in the production of elasticated trousers and shirting fabrics. They are looking for a composite production technology with 3D weaving techniques that will allow complex-shaped structure production. In this way, the amount of material to be used, the amount of waste and processes are reduced. The company looking for partners under a research cooperation agreement.</p>	<p>Entities are needed which have expertise in composite production technology with 3D weaving techniques especially in the production of clothing. But, the sector is not so much important. It is also acceptable if the entity works on technology in other sectors like aerospace, automotive, construction, medical, marine, renewable energy and defense industry.</p>
<p>PAESE TURCHIA</p>			
<p>LINK AL PROFILO COMPLETO</p>			
<p>COD. PROFILO TRUK20200427001</p>	<p>UK Midlands SME is seeking technology partners to develop an innovation that supports copyright protection and fair remuneration for creatives.</p>	<p>A UK SME is developing a digital platform and innovation for creatives and their discoverers which tracks and traces their digital content online to minimise plagiarism and losses in remuneration. They are now seeking technical and research cooperation partner/s with skills in blockchain and artificial intelligence (AI) to co-develop the solution, and conduct research in the development to bring together multiple disciplines.</p>	<p>The following partner types and roles are sought in the context of technical and research co-operation to co-develop the solution, and conduct research in the development to bring together multiple disciplines. Developers who would typically be SME's or larger organisations with substantial experience in Blockchain, Artificial Intelligence and in the fields including, big data analytics, real time data, Corpus Linguistics and social UX/UI design. The ideal partner(s) would have expertise in system design and testing for large scale social interaction platforms. The solution, if successful, will be scaled across a global network of users.</p>
<p>PAESE REGNO UNITO</p>			
<p>LINK AL PROFILO COMPLETO</p>			
<p>COD. PROFILO TRLV20200422001</p>	<p>Commercial agreement with technical assistance partnership for design of pilot plant for bacterial cellulose production</p>	<p>A company from Latvia operated by scientists, researchers and engineers develops new products and processes in biotechnology. The company is planning to build a bacterial cellulose (BC) pilot-plant to scale up the production of BC. For this purpose it is seeking a partner with corresponding competences. The pilot-plant should be cost effective and highly automated. The company is looking for commercial agreement with technical assistance.</p>	<p>The type of partner sought: industry, R&D organisation, technology centre. The tasks to be performed by the partner sought: Development of pilot plant design. Development of production process from laboratory scale to pilot plant level, with a possibility to optimize it further for industrial production process.</p>
<p>PAESE LETTONIA</p>			
<p>LINK AL PROFILO COMPLETO</p>			

COD. PROFILO TRNL20200608001	Dutch SME is looking for partners with knowledge of portable Radio Frequency electronics to improve their device to assess the shelf life quality and contaminants in fruits and vegetables	A Dutch SME has a portable highly sensitive, user-friendly and real time food screening instrument based on mass spectrometry, which is integrated with block chain. The mission of the entrepreneur is to create a rapid on-site testing system and create a positive impact on food safety and waste reduction. For this, the SME is looking for partners with knowledge of Radio-Frequency Engineering . The cooperation type proposed is a technical cooperation agreement.	Type of partner sought: Companies, Research Institutes and Universities. - Specific area of activity of the partner: Partners should be experienced in the field of Radio-Frequency engineering - Task to be performed: The company is looking for partners to develop the technology applicable on the Radio-Frequency electronics.
PAESE OLANDA			
LINK AL PROFILO COMPLETO			

R&D REQUEST (bandi europei)

COD. PROFILO RDES20200611001	[H2020-Eurostars]: Spanish SME seeks partners to develop optical sensors for detecting heavy metals in water	A Spanish (Basque) SME specialized in the development of customised photonic solutions for all kinds of industrial processes is looking for partners to develop a high sensitivity prototype sensor for detecting heavy metals in water. The company wants to submit a Eurostars proposal and is looking for an R&D partner for further development of the technology within a research agreement.	The company is looking for clients and collaborations in R&D projects, preferably specialist R&D-performing SMEs, R&D centres or Universities. As the expectation is to reach TRL5 by the end of the first year of the project, the role of the partner sought would be to help develop and improve the prototype of the optical sensor so as to reach higher TRL-s. The partner will not be involved in the validation process at first glance. The development of sensors capable of detecting other heavy metals apart from copper and lead would be interesting also.
PAESE SPAGNA			
BANDO H2020-Eurostars			
LINK AL PROFILO COMPLETO			
COD. PROFILO RDFR20200629001	[EUROSTARS] French SME producing unique machines enabling on-site pallet manufacturing is looking for a partner	In the framework of an Eurostars proposal, a French SME which has invented a unique machine to produce cardboard pallets on the client's site, is looking for industrial and research partners from countries eligible to the Eurostars programme. The proposal's	In the framework of this Eurostars proposal the French SME is willing to create a consortium. These future partners shall participate actively in the creation of the new on-site machine for polypropylene pallets
PAESE FRANCIA			

<p>BANDO Eurostars</p>	<p>to develop a fully-recyclable polypropylene pallet</p>	<p>main objective is to break a technological barrier to assemble two surfaces of polypropylene in order to adapt the machine to produce fully recyclable plastic pallets. The company is looking for laboratories and companies as end-users.</p>	<p>manufacturing by bringing complementary know-how.</p>
<p>LINK AL PROFILO COMPLETO</p>			<p>The following structures and competences are sought:</p> <ul style="list-style-type: none"> - One laboratory that would be willing to work on the problem of assembly of the two polypropylene parts with fully recyclable capacity. - One company that will be the end user of the machine developed within the framework of this European project, and that will participate in the definition of this machine from a potential user's point of view. The problematic of environmental impacts of pallet logistics shall be sufficiently important within the company so that the tests' results will be significant. <p>The partners must come from a country eligible to Eurostars. They have to be interested in reaching a research cooperation/ consortium agreement.</p>
<p>COD. PROFILO RDGR20200805001</p>	<p>SMART4ALL: Greek company producing oregano products is looking for company to develop and deliver an UAV adaptive multispectral camera, based on near-infrared spectroscopy, able to monitor and evaluate required parameters of oregano cultivation</p>	<p>A Greek SME is active in large-scale cultivation of oregano. The company produces dried & rubbed oregano, as well as oregano essential oil. The company is looking for a company from South, Eastern or Central Europe for developing a solution based in adaptive multispectral camera for monitoring the cultivation of oregano in the field. The collaboration sought will be research under the submission of a proposal through the SMART4ALL project within a research cooperation agreement.</p>	<p>The Greek company is looking for a technological provider, a company, from South, Eastern or Central Europe country. The company is expected to be specialized in NIR spectroscopy (Near-infrared spectroscopy is a spectroscopic method that uses the near-infrared region of the electromagnetic spectrum and related methods). The company is expected to develop and deliver a UAV adaptive multispectral camera in order to monitor and evaluate the required parameters for PAs and the essential oil content. The Greek company is also open to discuss with companies, alternative technological solutions that may serve the desired tasks.</p>
<p>PAESE GRECIA</p>			
<p>BANDO Smart4All</p>			
<p>LINK AL PROFILO COMPLETO</p>			

		COVID-19	
COD. PROFILO BOKR20200706001	A leading biotech Korean company specialized in producing high-quality diagnostic kit for COVID-19 seeks for global partners	The Korean company specializing in multiplex molecular diagnostics with the aim of completing localization of genetic technology is offering a COVID-19 diagnostic kit. The kit is based on real-time PCR method which features high sensitivity and accuracy. Also, this kit detects 3 targets per tube which make more efficient diagnosis available. It takes only 1 hour 30 minutes for Real-Time PCR and is compatible with 4 types of Real-Time PCR machines.	<p>- Type of partner sought: Company, Agent</p> <p>- Specific area of activity of the partner: Medical device / diagnostic products sales</p> <p>- Task to be performed: Distributorship (Sales activity in each countries, A/S (After Service), customer training and etc.)</p>
TIPO PROFILO Business offer			
PAESE COREA DEL SUD			
LINK AL PROFILO COMPLETO			
COD. PROFILO TODE20200624001	Partner sought to jointly develop and commercialize novel active filter materials for health protection and fighting future pandemics	German start-up with expertise in production and functionalisation of graphene and its processing into various formulations seeks partners to jointly develop novel filter material with active and smart components(e.g.as solution for health protection or active prevention to fight future pandemics).Concept and proof of concept are available.Cooperation with industrial partners is envisaged in terms of joint venture,commercial agreement with technical assistance or research cooperation agreement.	An industrial partner active in the field of air filtration is sought to support the development process from the current concept phase to market readiness. Both stationary (AC units, public buildings, hospitals etc.) and mobile (face masks, cars, public transport) applications can be envisioned. Accordingly, use in stationary applications (e.g. in hospitals, public buildings, air conditioning systems) as well as in mobile applications (public transport, respiratory masks, etc.) is conceivable. For that reason, industrial partners are sought who are interested in further development of this solution and to either conclude commercial agreement with technical assistance or joint venture agreement . Beside of this, partners who are interested to involve the startup with this project idea in an existing project proposal to realise the development in terms of a research cooperation agreement are welcome as well.
TIPO PROFILO Technology offer			
PAESE GERMANIA			
LINK AL PROFILO COMPLETO			

COD. PROFILO RDES20200605001	COVID-19: Spanish biotech is looking for partners to develop novel immunotherapies against COVID19 based on Chimeric Virus Like Particles in Eureka programs, H2020 and similar	A Spanish SME is looking for a partners who could support the screening and selection of COVID19 antigens to develop prototypes against COVID19 . The company has a proven platform technology of chimeric virus like particles that would display selected antigens to elicit strong immune responses in humans. The project has 3 main phases: design of prototypes, screening & production and immunogenic. Companies, research institution or universities experienced in research health are sought (Eureka).	Partner sought are universities, R&D institutes and/or companies specialized in: <ul style="list-style-type: none"> - The immunology of COVID19: able to guide the design with the selection of the most immunogenic epitopes. - The preclinical proof of concept experiments with the generated prototypes: design, conduct and analysis of the results.
TIPO PROFILO R&D request			
PAESE SPAGNA			
LINK AL PROFILO COMPLETO			